# **CONSOL Coal Resources LP Announces** Results for the Fourth Quarter 2017

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CANONSBURG, Pa., Feb. 6, 2018 /PRNewswire/ -- CONSOL Coal Resources LP (NYSE: CCR) today reported finance for the guarter and year ended December 31, 2017.

Fourth Quarter 2017 Results

Highlights of the CCR fourth quarter 2017 results include:

- Cash distribution of \$0.5125 per limited partner unit for the fourth quarter;
- Net income of \$11.3 million;
  Adjusted EBITDA<sup>1</sup> of \$28.2 million;
- Distribution coverage ratio<sup>1</sup> of 1.2x;
- Leverage ratio<sup>1</sup> improves to 2.0x compared to 2.5x on December 31, 2016;
- Introducing 2018 Adjusted EBITDA<sup>2</sup> guidance of \$90-\$110 million.

#### **Management Comments**

"The fourth quarter of 2017 marked an important milestone in the history of our company. On November 28, 2017, our known as "CNX Resources Corp." or "CNX") completed the separation of CONSOL Energy Inc. ("CEIX"), a pure-play of the New York Stock Exchange under the ticker CEIX, which includes a world-class coal mining complex located in Pen coal export terminal and an abundance of undeveloped reserves. As part of that separation, CNX also transferred its or CCR into CEIX. We believe this is an exciting development for our unitholders as we now have a coal-focused sponsor management team that is well-positioned to drive better strategic alignment among the two entities," said Jimmy Brock of CONSOL Coal Resources GP LLC (the "general partner"). "This morning we are reporting strong fourth quarter open results that include a healthy distribution coverage ratio, improved leverage ratio, and continued cash margin expansion am pleased to announce that we are off to a very strong start for the year with a robust sales book and an improved pri

## Sales & Marketing

Our Sales and Marketing team sold 1.6 million tons of coal during the fourth quarter of 2017, bringing our full-year (FY) million tons. This marks our second consecutive year of sales volume growth, an increase of 6% from 2016 and 14% fr this growth in spite of mild peak season weather earlier in 2017, as well as geology, permitting, and logistical challenge ease going forward and provide us with additional volume in 2018. FY 2017 average revenue per ton sold was up 5% v largely by improved pricing in the thermal and crossover metallurgical export markets we serve.

The fourth quarter of 2017 saw continued strengthening trends in both the domestic and export markets. On the domestic day-ahead power prices averaged almost \$3.50/MWh, or 12%, higher during the fourth quarter than during the third qu in average revenue per ton under our netback contracts. Overall, our domestic average revenue per ton was up by 5% quarter, and by nearly 4% versus the year-ago quarter. More importantly, power plants have continued to exercise disc coal inventory levels. The latest report from the U.S. Energy Information Administration shows that power plant coal sto approximately 27 million tons (or about 16%) at the end of November 2017 compared to the end of November 2016, ar domestic customers in the Northern Appalachian (NAPP) rail market reported coal inventories below target levels as of 2018. We believe that these more balanced inventory levels will help to improve domestic coal demand in 2018.

Export average revenue per ton sold in the fourth quarter of 2017 was improved by an even greater amount than dome per ton sold, when compared with the trailing and year-ago quarters, as demand and pricing remained strong in both the metallurgical coal markets. This strength has been driven by a number of factors, perhaps the most noteworthy during low coal stockpiles and restrictions on petcoke in India, which helped to drive an increase in demand for NAPP coal in pull from Asia has taken some traditional supply away from the Atlantic market as well, and helped to bolster further ga

07.12.2025 Seite 1/13 pricing, with the prompt month API 2 index pricing (for thermal coal delivered into northern Europe) averaging 8% higher quarter compared to the third quarter.

#### Contracting Progress through 2020

We capitalized on the uptick in demand and pricing for NAPP coal in 2017 to carry out significant portfolio building for fundamentary of the position of the uptick in demand and pricing for NAPP coal in 2017 to carry out significant portfolio building for fundamentary of the uptick of the position includes a mix of sales to our top domestic cust thermal market, and to the export metallurgical market, maintaining our diversified market exposure and providing a sol meeting our financial objectives.

Against the strong export backdrop highlighted before, we succeeded in concluding a multi-year contract for a significal export sales volume for the second quarter of 2018 through the first quarter of 2020. The newly contracted export volume approximately 70% thermal coal and 30% crossover metallurgical coal sales. Approximately 50% of this volume is already remaining 50% is contracted and collared. The contract demonstrates the global attractiveness of our high-quality and volume is already and volum

# **Operations Summary**

CCR achieved record production of 6.5 million tons in 2017, which compares to 6.2 million tons in 2016 and surpassing in 2014. Furthermore, our Harvey mine produced at a record-setting level of 1.2 million tons for CCR's share in 2017, shigh mark of 0.9 million tons set in 2015. The overall production performance is even more encouraging when consider mine experienced challenging geological conditions for the better part of the second half of 2017, and one of the Bailey one month due to the permit issue we previously disclosed in September.

CCR produced and sold 1.6 million tons during the fourth quarter of 2017, compared to 1.8 million tons in the year-ago production compared to the year-ago period was primarily driven by planned longwall moves, the previously disclosed plailey, inconsistent mining conditions at Enlow Fork and rail/logistics issues during the month of December. Although to decreased by \$8.2 million to \$72.1 million, our total cost improved by \$5.1 million to \$67.5 million versus the fourth quarter of 2017 expanded by \$2.21, or 13%, to \$19.06 per ton compared to the by higher average revenue per ton and lower cash cost of coal sold. Our average revenue per ton increased to \$46.36 year-ago quarter due largely to higher average revenue per ton on export shipments and higher netback prices on certato the year-ago period. Our average cash cost of coal sold per ton was improved versus the year-ago quarter driven be expense and lower power/utility-related spending.

#### Three Months Ended

Coal Production	million ton	s1.6	1.8
Coal Sales	million ton	s1.6	1.8
Average Revenue Per Ton	per ton	\$46.36	\$45.05
Average Cash Cost of Coal Sold <sup>1</sup>	per ton	\$27.30	\$28.20
Average Cash Margin Per Ton Sold <sup>1</sup> per ton		\$19.06	\$16.85

#### **Quarterly Distribution**

During the fourth quarter of 2017, CCR generated net cash provided by operating activities of \$11.9 million and distribut of \$17.7 million, yielding a distribution coverage ratio of 1.2x1. Our distribution coverage ratio calculation is based on the maintenance capital expenditures of \$8.9 million, while our actual cash maintenance capital expenditures for the fourth million. Based on our current outlook for the coal markets and a strong distribution coverage ratio, the board of director has elected to pay a cash distribution of \$0.5125 per unit to all limited partner unitholders and the holder of the general previously announced on January 25, 2018, the distribution to all unitholders of the Partnership will be made on February

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holders of record at the close of business on February 8, 2018.

#### 2018 Guidance and Outlook

Based on our current contracted position, coal market outlook and production expectations, we are providing the follow operating performance guidance for 2018.

- Coal sales volumes 6.55-6.80 million tons
- Coal average revenue per ton \$45.75-\$47.50
- Cash cost of coal sold per ton2 \$29.50-\$30.75
- Adjusted EBITDA<sup>2</sup> \$90-\$110 million
- Capital expenditures \$31-\$36 million

#### Fourth Quarter Earnings Conference Call

A conference call and webcast, during which management will discuss the fourth quarter of 2017 financial and operation scheduled for February 6, 2018 at 11:00 AM EDT. Prepared remarks by members of management will be followed by a session. Interested parties may listen via webcast on the Events page of our website, www.ccrlp.com. An archive of the available for 30 days after the event.

Participant dial in (toll free) 1-855-656-0928 Participant international dial in 1-412-902-4112

¹ "adjusted EBITDA", "distribution coverage ratio", "distributable cash flow", "total cost of coal sold", "average cash cost of coal sold per ton", "average cash margin per ton sold" and "leverage ratio" are non-GAAP financial measures, which are reconciled to GAAP financial measures under the caption "Reconciliation of Non-GAAP Financial Measures".

<sup>2</sup> CCR is unable to provide a reconciliation of adjusted EBITDA guidance to net income or cash cost of coal sold per ton guidance to total costs, the most comparable financial measure calculated in accordance with GAAP, due to the unknown effect, timing and potential significance of certain income statement items.

#### About CONSOL Coal Resources LP

CONSOL Coal Resources (NYSE:CCR) is a master limited partnership formed in 2015 to manage and further develop <a href="Inc.">Inc.</a>'s (NYSE:CEIX) active coal operations in Pennsylvania. CCR's assets include a 25% undivided interest in, and ope Pennsylvania mining complex, which consists of three underground mines - Bailey, Enlow Fork and Harvey - and relate ownership interest, CCR has an effective annual production capacity of 7.1 million tons of high Btu North Appalachian to information is available on our website www.ccrlp.com.

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Reconciliation of Non-GAAP Financial Measures

We evaluate our cost of coal sold and cash cost of coal sold on a cost per ton basis. Our cost of coal sold per ton repre

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sold divided by the tons of coal we sell. We define cost of coal sold as operating and other production costs related to palong with changes in coal inventory, both in volumes and carrying values. The cost of coal sold per ton includes items operating costs, royalty and production taxes, direct administration, and depreciation, depletion and amortization costs. indirect costs such as selling, general and administrative costs, freight expenses, interest expenses and other costs not the production of coal. The GAAP measure most directly comparable to cost of coal sold is total costs. The cash cost of coal sold less depreciation, depletion and amortization cost on production assets. The GAAP measure most directly costs of coal sold is total costs.

We define average cash margin per ton as average coal revenue per ton, net of average cash cost of coal sold per ton most directly comparable to average cash margin per ton is total coal revenue.

We define adjusted EBITDA as (i) net income (loss) before net interest expense, depreciation, depletion and amortizati certain non-cash items, such as long-term incentive awards including phantom units under the <a href="CONSOL Coal Resource">CONSOL Coal Resource</a> Incentive Plan ("unit based compensation"). The GAAP measure most directly comparable to adjusted EBITDA is net incentive.

We define distributable cash flow as (i) net income (loss) before net interest expense, depreciation, depletion and amor (ii) certain non-cash items, such as Unit Based Compensation, less net cash interest paid and estimated maintenance which is defined as those forecasted average capital expenditures required to maintain, over the long-term, the operation capital assets. These estimated capital expenditures do not reflect the actual cash capital expenditures incurred in the Distributable cash flow will not reflect changes in working capital balances. The GAAP measures most directly compar cash flow are net income and net cash provided by operating activities.

We define leverage ratio as the ratio of net debt to last twelve month (LTM) earnings before interest expense, deprecia amortization, adjusted for certain non-cash items, such as long-term incentive awards, amortization of debt issuance as

The following table presents a reconciliation of total costs to cost of coal sold and cash cost of coal sold, the most direction financial measure, on a historical basis for each of the periods indicated (in thousands).

	Three Months Ended December 31,	
	2017	2016
Total Costs	\$ 67,458	\$ 72,560
Freight Expense	(5,461)	(3,130)
Selling, General and Administrative Expenses	(4,479)	(3,391)
Loss on Extinguishment of Debt	(2,468)	—
Interest Expense	(2,052)	(2,442)
Other Costs (Non-Production)	(322)	(2,627)
Depreciation, Depletion and Amortization (Non-Production) (543)		
Total Cost of Coal Sold	\$ 52,133	\$ 60,421
Depreciation, Depletion and Amortization (Production)	(9,744)	(10,113)
Total Cash Cost of Coal Sold	\$ 42,389	\$ 50,308

The following table presents a reconciliation of average cash margin per ton for each of the periods indicated (in thousainformation).

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	Three Months Ended December 31,	
	2017	2016
Total Coal Revenue	\$ 72,063	\$ 80,292
Operating and Other Costs	42,711	52,935
Less: Other Costs (Non-Production)	(322)	(2,627)
Total Cash Cost of Coal Sold	42,389	50,308
Depreciation, Depletion and Amortization	10,287	10,662
Less: Depreciation, Depletion and Amortization (Non-Production)	(543)	(549)
Total Cost of Coal Sold	\$ 52,133	\$ 60,421
Total Tons Sold	1,555	1,782
Average Revenue Per Ton Sold	\$ 46.36	\$ 45.05
Average Cash Cost Per Ton Sold	27.30	28.20
Depreciation, Depletion and Amortization Costs Per Ton Sold	6.24	5.70
Average Cost Per Ton Sold	33.54	33.90
Average Margin Per Ton Sold	12.82	11.15
Add: Total Depreciation, Depletion and Amortization Costs Per Ton Sold 6.24		
Average Cash Margin Per Ton Sold	\$ 19.06	\$ 16.85

The following table presents a reconciliation of adjusted EBITDA to net income, the most directly comparable GAAP financial measure, on a historical basis for each of the periods indicated. The table also presents a reconciliation of distributable cash flow to net income and operating cash flows, the most directly comparable GAAP financial measures, on a historical basis for each of the periods indicated (in thousands).

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	Three Months Ended	d Three Months Ended December 31, 2016
	December 31, 2017	
Net Income	\$ 11,310	\$ 11,727
Plus:		
Interest Expense	2,052	2,442
Loss on Extinguishment of Debt	2,468	—
Depreciation, Depletion and Amortization	10,287	10,662
Unit Based Compensation	2,082	281
Adjusted EBITDA	\$ 28,199	\$ 25,112
Less:		
Cash Interest	1,562	2,112
Distributions to Preferred Units <sup>3</sup>	—	1,851
Estimated Maintenance Capital Expenditures	8,906	8,583
Distributable Cash Flow	\$ 17,731	\$ 12,566
Net Cash Provided by Operating Activities	\$ 11,859	\$ 25,775
Plus:		
Interest Expense	2,052	2,442
Other, Including Working Capital	14,288	(3,105)
Adjusted EBITDA	\$ 28,199	\$ 25,112
Less:		
Cash Interest	1,562	2,112
Distributions to Preferred Units <sup>3</sup>	—	1,851
Estimated Maintenance Capital Expenditures	8,906	8,583
Distributable Cash Flow	\$ 17,731	\$ 12,566
Distributions	\$ 14,298	\$ 12,148
Distribution Coverage	1.2	1.0

<sup>&</sup>lt;sup>3</sup>Distributions to Preferred Units represents income attributable to preferred units prior to conversion.

Note: The above tables reflects the additional 5% ownership of PAMC completed September 30, 2016 as if the additional ownership interest was owned for all periods presented.

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The following table presents a reconciliation of leverage ratio (in thousands, except per ton information).

Twelve Months Ended

December 31, 2017

Net Income \$ 40,464

Plus:

Loss on Extinguishment of Debt 2,468

Interest Expense 9,309

Depreciation, Depletion and Amortization 41,437

Unit Based Compensation 5,873

Adjusted EBITDA \$ 99,551

Borrowings under Affiliate Company Credit Agreement \$ 196,583

Less:

Cash on Hand 1,533

Net Debt \$ 195,050

Leverage Ratio (Net Debt/Adjusted EBITDA) 2.0

## **Cautionary Statements**

We are including the following cautionary statement in this press release to make applicable and take advantage of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 for any forward-looking statements made by us. With the exception of historical matters, the matters discussed in this press release are forward-looking statements (as defined in Section 21E of the Exchange Act) that involve risks and uncertainties that could cause actual results to differ materially from projected results. Accordingly, investors should not place undue reliance on forward-looking statements as a prediction of actual results. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenues, income and capital spending. When we use the words "believe," "continue," "intend," "expect," "may," "should," "anticipate," "could," "estimate," "plan," "predict," "project," "will," or their negatives, or other similar expressions, the statements which include those words are usually forward-looking statements. When we describe strategy that involves risks or uncertainties, we are making forward-looking statements. The forward-looking statements in this press release speak only as of the date of this press release; we disclaim any obligation to update these statements unless required by securities law, and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. These risks, contingencies and uncertainties relate to, among other matters, the following: changes in coal prices or the costs of mining or transporting coal; uncertainty in estimating economically recoverable coal reserves and replacement of reserves; our ability to develop our existing coal reserves and successfully execute our mining plans; changes in general economic conditions, both domestically and globally; competitive conditions within the coal industry; changes in the consumption patterns of coal-fired power plants and steelmakers and other factors affecting the demand for coal by coal-fired power plants and steelmakers; the availability and price of coal to the consumer compared to the price of alternative and competing fuels;

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competition from the same and alternative energy sources; energy efficiency and technology trends; our ability to successfully implement our business plan; the price and availability of debt and equity financing; operating hazards and other risks incidental to coal mining; major equipment failures and difficulties in obtaining equipment, parts and raw materials; availability, reliability and costs of transporting coal; adverse or abnormal geologic conditions, which may be unforeseen; natural disasters, weather-related delays, casualty losses and other matters beyond our control; interest rates; labor availability, relations and other workforce factors; defaults by our sponsor under our operating agreement and employee services agreement; changes in availability and cost of capital; changes in our tax status; delays in the receipt of, failure to receive or revocation of necessary governmental permits; defects in title or loss of any leasehold interests with respect to our properties; the effect of existing and future laws and government regulations, including the enforcement and interpretation of environmental laws thereof; the effect of new or expanded greenhouse gas regulations; the effects of litigation; and other factors discussed in our Annual Report Form 10-K under "Risk Factors," as updated by any subsequent Forms 10-Q, which are on file at the Securities and Exchange Commission.

#### CONSOL COAL RESOURCES LP

#### **EARNINGS SUMMARY**

(Dollars in thousands)

	Three Months Ended December 31,		Years Ende December	
	2017	2016	2017	2016
	(unaudited	) (unaudited	) (unaudited)	)
Revenue:				
Coal Revenue	\$ 72,063	\$ 80,292	\$ 296,913	\$ 266,395
Freight Revenue	5,461	3,130	18,423	11,603
Other Income	1,244	865	7,448	3,119
Total Revenue and Other Income	78,768	84,287	322,784	281,117
Cost of Coal Sold:				
Operating Costs	42,389	50,308	189,272	172,671
Depreciation, Depletion and Amortization	9,744	10,113	39,250	38,594
Total Cost of Coal Sold	52,133	60,421	228,522	211,265
Other Costs:				
Other Costs	322	2,627	5,714	10,330
Depreciation, Depletion and Amortization	543	549	2,187	3,400
Total Other Costs	865	3,176	7,901	13,730

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Freight Expense	5,461	3,130	18,423	11,603
Selling, General and Administrative Expenses	4,479	3,391	15,697	9,949
Loss on Extinguishment of Debt	2,468	—	2,468	—
Interest Expense	2,052	2,442	9,309	8,719
Total Costs	67,458	72,560	282,320	255,266
Net Income	\$ 11,310	\$ 11,727	\$ 40,464	\$ 25,851
Net Income Allocable to Limited Partner Units - Basic & Diluted	\$ 11,118	\$ 9,679	\$ 34,076	\$ 19,487
Adjusted EBITDA	\$ 28,199	\$ 25,112	\$ 99,551	\$ 77,749
Distributable Cash Flow	\$ 17,731	\$ 12,566	\$ 50,010	\$ 28,613
Net Income per Limited Partner Unit - Basic	\$ 0.42	\$ 0.41	\$ 1.40	\$ 0.84
Net Income per Limited Partner Unit - Diluted	\$ 0.42	\$ 0.41	\$ 1.39	\$ 0.83

Note: The Partnership has recast its consolidated financial statements to retrospectively reflect the additional 5% ownership of PAMC completed on September 30, 2016 as if the additional ownership interest was owned for all periods presented.

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# CONSOL COAL RESOURCES LP

# CONSOLIDATED BALANCE SHEETS

(Dollars in thousands)

	December 31, 2017	December 31, 2016	
	(unaudited)		
ASSETS			
Current Assets:			
Cash	\$ 1,533	\$ 9,785	
Trade Receivables	31,473	23,418	
Other Receivables	1,970	515	
Inventories	12,303	11,491	
Prepaid Expenses	4,428	3,512	
Total Current Assets	51,707	48,721	
Property, Plant and Equipment:			
Property, Plant and Equipment	910,468	876,690	
Less—Accumulated Depreciation, Depletion and Amortization	n 483,410	442,178	
Total Property, Plant and Equipment—Net	427,058	434,512	
Other Assets:			
Other	15,474	21,063	
Total Other Assets	15,474	21,063	
TOTAL ASSETS	\$ 494,239	\$ 504,296	

CONSOL COAL RESOURCES LP

CONSOLIDATED BALANCE SHEETS (CONTINUED)

(Dollars in thousands)

December 31, December 2017 2016

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	(unaudited)	
LIABILITIES AND EQUITY		
Current Liabilities:		
Accounts Payable	\$ 19,718	\$ 18,797
Accounts Payable—Related Party	3,071	1,666
Other Accrued Liabilities	44,179	44,318
Total Current Liabilities	66,968	64,781
Long-Term Debt:		
Revolver, Net of Debt Issuance and Financing Fees	—	197,843
Affiliated Company Credit Agreement - Related Party	196,583	—
Capital Lease Obligations	73	146
Total Long-Term Debt	196,656	197,989
Other Liabilities:		
Pneumoconiosis Benefits	3,833	2,057
Workers' Compensation	3,404	3,090
Asset Retirement Obligations	9,615	9,346
Other	607	463
Total Other Liabilities	17,459	14,956
TOTAL LIABILITIES	281,083	277,726
Partners' Capital:		
Class A Preferred Units (No Units Outstanding at December 31, 2017; 3,956,496 Units Outstanding at December 31, 2016)	—	69,151
Common Units (15,789,106 Units Outstanding at December 31, 2017; 11,618,456 Units Outstanding at December 31, 2016)	205,974	140,967
Subordinated Units (11,611,067 Units Outstanding at December 31, 2017 and December 37 2016)	, (15,225)	(7,631)
General Partner Interest	11,964	12,274
Accumulated Other Comprehensive Income	10,443	11,809
Total Partners' Capital	213,156	226,570
TOTAL LIABILITIES AND PARTNERS' CAPITAL	\$ 494,239	\$ 504,296

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Note: The Partnership has recast its consolidated financial statements to retrospectively reflect the additional 5% ownership of PAMC completed on September 30, 2016 as if the additional ownership interest was owned for all periods presented.

# CONSOL Coal Resources LP CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in thousands)

	Three Months Er	, Years Ended De		
	2017	2016	2017	20
	(unaudited)	(unaudited)	(unaudited)	
Cash Flows from Operating Activities:				
Net Income	\$ 11,310	\$ 11,727	\$ 40,464	\$ 2
Adjustments to Reconcile Net Income to Net Cash Provided By Operating Activities:				
Depreciation, Depletion and Amortization	10,287	10,662	41,437	41,
(Gain) Loss on Sale of Assets	7	(1)	(1,399)	9
Unit Based Compensation	2,082	281	5,873	1,1
Loss on Extinguishment of Debt	2,468	—	2,468	&m
Other Adjustments to Net Income	15	219	688	898
Changes in Operating Assets:				
Accounts and Notes Receivable	(9,181)	(2,732)	(9,510)	(4,
Inventories	(355)	89	(812)	74
Prepaid Expenses	637	1,227	(916)	1,5
Changes in Other Assets	(800)	239	(615)	(3,
Changes in Operating Liabilities:				
Accounts Payable	(1,079)	500	293	1,9
Accounts Payable—Related Party	(152)	346	88	(2,
Other Operating Liabilities	(3,321)	3,134	(5,785)	7,0
Changes in Other Liabilities	(59)	84	368	2,0
Net Cash Provided by Operating Activities	11,859	25,775	72,642	73,
Cash Flows from Investing Activities:				
Capital Expenditures	(7,235)	(3,135)	(19,496)	(12
PA Mining Acquisition	—	—	—	(21

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Proceeds from Sales of Assets	—	1	1,500	23
Net Cash Used in Investing Activities	(7,235)	(3,134)	(17,996)	(34
Cash Flows from Financing Activities:				
Payments on Miscellaneous Borrowings	(22)	(22)	(96)	(79
Proceeds from Affiliated Company Credit Agreement - Related Party	196,583	—	196,583	&m
Proceeds from Revolver, Net of Payments	(188,000)	(7,000)	(201,000)	16,
Payments for Unitholder Distributions	(14,250)	(12,148)	(56,400)	(42
Units Withheld for Taxes	(976)	—	(1,985)	&m
Net Change in Parent Advances	—	—	—	(8,
Net Cash Used In Financing Activities	(6,665)	(19,170)	(62,898)	(35
Net (Decrease) Increase in Cash	(2,041)	3,471	(8,252)	3,2
Cash at Beginning of Period	3,574	6,314	9,785	6,5
Cash at End of Period	\$ 1,533	\$ 9,785	\$ 1,533	\$ 9

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